

# Non-Life Insurance: Mathematics and Statistics

## Solution sheet 9

### Solution 9.1 Value-at-Risk and Expected Shortfall

(a) Since  $S \sim \text{LN}(\mu, \sigma^2)$  with  $\mu = 20$  and  $\sigma^2 = 0.015$ , we have

$$\mathbb{E}[S] = \exp \left\{ \mu + \frac{\sigma^2}{2} \right\} \approx 488'817'614.$$

Let  $z$  denote the VaR of  $S - \mathbb{E}[S]$  at security level  $1 - q = 99.5\%$ . Then, since the distribution function of a lognormal distribution is continuous and strictly increasing,  $z$  is defined via the equation

$$\mathbb{P}[S - \mathbb{E}[S] \leq z] = 1 - q.$$

By writing  $\Phi$  for the distribution function of a standard Gaussian distribution, we can calculate  $z$  as follows

$$\begin{aligned} \mathbb{P}[S - \mathbb{E}[S] \leq z] = 1 - q &\iff \mathbb{P}[S \leq z + \mathbb{E}[S]] = 1 - q \\ &\iff \mathbb{P} \left[ \frac{\log S - \mu}{\sigma} \leq \frac{\log(z + \mathbb{E}[S]) - \mu}{\sigma} \right] = 1 - q \\ &\iff \Phi \left[ \frac{\log(z + \mathbb{E}[S]) - \mu}{\sigma} \right] = 1 - q \\ &\iff \log(z + \mathbb{E}[S]) = \mu + \sigma \cdot \Phi^{-1}(1 - q) \\ &\iff z = \exp \{ \mu + \sigma \cdot \Phi^{-1}(1 - q) \} - \mathbb{E}[S] \\ &\iff z = \exp \{ \mu \} \left( \exp \{ \sigma \cdot \Phi^{-1}(1 - q) \} - \exp \left\{ \frac{\sigma^2}{2} \right\} \right). \end{aligned}$$

For  $1 - q = 99.5\%$  we have  $\Phi^{-1}(1 - q) \approx 2.576$ , and

$$z \approx 176'299'286.$$

In particular,  $\pi_{\text{CoC}}$  is then given by

$$\pi_{\text{CoC}} = \mathbb{E}[S] + r_{\text{CoC}} \cdot z \approx 488'817'614 + 0.06 \cdot 176'299'286 \approx 499'395'571.$$

Note that we have

$$\frac{\pi_{\text{CoC}} - \mathbb{E}[S]}{\mathbb{E}[S]} \approx \frac{499'395'571 - 488'817'614}{488'817'614} = \frac{10'577'957}{488'817'614} \approx 2.16\%.$$

Thus, the loading  $\pi_{\text{CoC}} - \mathbb{E}[S]$  is given by approximately 2.16% of the pure risk premium.

(b) For all  $u \in (0, 1)$ , let  $\text{VaR}_u$  and  $\text{ES}_u$  denote the VaR risk measure and the expected shortfall risk measure, respectively, at security level  $u$ . Note that actually in part (a) we have found that

$$\text{VaR}_u(S - \mathbb{E}[S]) = \exp \{ \mu + \sigma \cdot \Phi^{-1}(u) \} - \mathbb{E}[S],$$

and that by a similar computation we get

$$\text{VaR}_u(S) = \exp \{ \mu + \sigma \cdot \Phi^{-1}(u) \},$$

for all  $u \in (0, 1)$ . In particular, we have

$$\text{VaR}_u(S - \mathbb{E}[S]) + \mathbb{E}[S] = \text{VaR}_u(S),$$

for all  $u \in (0, 1)$ . Since the distribution function of  $S$  is continuous and strictly increasing, according to Example 6.26 of the lecture notes (version of December 17, 2020), we have

$$\begin{aligned} \text{ES}_{1-q}(S - \mathbb{E}[S]) &= \mathbb{E}[S - \mathbb{E}[S] \mid S - \mathbb{E}[S] \geq \text{VaR}_{1-q}(S - \mathbb{E}[S])] \\ &= \mathbb{E}[S - \mathbb{E}[S] \mid S \geq \text{VaR}_{1-q}(S)] \\ &= \mathbb{E}[S \mid S \geq \text{VaR}_{1-q}(S)] - \mathbb{E}[S] \\ &= \text{ES}_{1-q}(S) - \mathbb{E}[S]. \end{aligned}$$

By the definition of the mean excess function  $e_S(\cdot)$  of  $S$ , we can write

$$\begin{aligned} \text{ES}_{1-q}(S) &= \mathbb{E}[S - \text{VaR}_{1-q}(S) \mid S \geq \text{VaR}_{1-q}(S)] + \text{VaR}_{1-q}(S) \\ &= e_S[\text{VaR}_{1-q}(S)] + \text{VaR}_{1-q}(S). \end{aligned}$$

Moreover, according to the formula given in Chapter 3.2.3 of the lecture notes (version of December 17, 2020), the mean excess function  $e_S[\text{VaR}_{1-q}(S)]$  above level  $\text{VaR}_{1-q}(S)$  for the log-normal distribution  $S$  is given by

$$e_S[\text{VaR}_{1-q}(S)] = \mathbb{E}[S] \left( \frac{1 - \Phi \left[ \frac{\log \text{VaR}_{1-q}(S) - \mu - \sigma^2}{\sigma} \right]}{1 - \Phi \left[ \frac{\log \text{VaR}_{1-q}(S) - \mu}{\sigma} \right]} \right) - \text{VaR}_{1-q}(S).$$

Using the formula calculated above for  $\text{VaR}_u(S)$  with  $u = 1 - q$ , we get

$$\begin{aligned} \text{ES}_{1-q}(S) &= \mathbb{E}[S] \left( \frac{1 - \Phi \left[ \frac{\log \text{VaR}_{1-q}(S) - \mu - \sigma^2}{\sigma} \right]}{1 - \Phi \left[ \frac{\log \text{VaR}_{1-q}(S) - \mu}{\sigma} \right]} \right) = \mathbb{E}[S] \left( \frac{1 - \Phi \left[ \frac{\mu + \sigma \cdot \Phi^{-1}(1-q) - \mu - \sigma^2}{\sigma} \right]}{1 - \Phi \left[ \frac{\mu + \sigma \cdot \Phi^{-1}(1-q) - \mu}{\sigma} \right]} \right) \\ &= \mathbb{E}[S] \left( \frac{1 - \Phi [\Phi^{-1}(1-q) - \sigma]}{1 - \Phi [\Phi^{-1}(1-q)]} \right) = \mathbb{E}[S] \frac{1}{q} (1 - \Phi [\Phi^{-1}(1-q) - \sigma]). \end{aligned}$$

In particular, we have found that

$$\begin{aligned} \text{ES}_{1-q}(S - \mathbb{E}[S]) &= \frac{1}{q} \mathbb{E}[S] (1 - \Phi [\Phi^{-1}(1-q) - \sigma]) - \mathbb{E}[S] \\ &= \frac{1}{q} \mathbb{E}[S] (1 - q - \Phi [\Phi^{-1}(1-q) - \sigma]) \\ &= \frac{1}{q} \exp \left\{ \mu + \frac{\sigma^2}{2} \right\} (1 - q - \Phi [\Phi^{-1}(1-q) - \sigma]). \end{aligned}$$

For  $1 - q = 99\%$  we get  $\Phi^{-1}(1 - q) \approx 2.326$ , and

$$\text{ES}_{99\%}(S - \mathbb{E}[S]) \approx 184'119'256.$$

Finally,  $\pi_{\text{CoC}}$  is then given by

$$\pi_{\text{CoC}} = \mathbb{E}[S] + r_{\text{CoC}} \cdot \text{ES}_{99\%}(S - \mathbb{E}[S]) \approx 488'817'614 + 0.06 \cdot 184'119'256 \approx 499'864'769.$$

Note that we have

$$\frac{\pi_{\text{CoC}} - \mathbb{E}[S]}{\mathbb{E}[S]} \approx \frac{499'864'769 - 488'817'614}{488'817'614} = \frac{11'047'155}{488'817'614} \approx 2.26\%.$$

Thus, the loading  $\pi_{\text{CoC}} - \mathbb{E}[S]$  is given by approximately 2.26% of the pure risk premium. In particular, the cost-of-capital price in this example is higher using the expected shortfall risk measure at security level 99% than using the VaR risk measure at security level 99.5%.

(c) In parts (a) and (b) we have seen that in this example

$$\text{VaR}_{99.5\%}(S - \mathbb{E}[S]) < \text{ES}_{99\%}(S - \mathbb{E}[S]).$$

Let  $1 - q = 99\%$ . Now the goal is to find  $u \in [0, 1]$  such that

$$\text{VaR}_u(S - \mathbb{E}[S]) = \text{ES}_{1-q}(S - \mathbb{E}[S]),$$

which is equivalent to

$$\text{VaR}_u(S) = \text{ES}_{1-q}(S).$$

From part (b) we know that

$$\text{VaR}_u(S) = \exp\{\mu + \sigma \cdot \Phi^{-1}(u)\},$$

for all  $u \in (0, 1)$ , and that

$$\text{ES}_{1-q}(S) = \frac{1}{q} \mathbb{E}[S] (1 - \Phi[\Phi^{-1}(1 - q) - \sigma]).$$

Hence, we can solve for  $u$  to get

$$u = \Phi\left(\frac{\log\left[\frac{1}{q} \mathbb{E}[S] (1 - \Phi[\Phi^{-1}(1 - q) - \sigma])\right] - \mu}{\sigma}\right) \approx 99.62\%.$$

We conclude that in this example the cost-of-capital price using the VaR risk measure at security level 99.62% is approximately equal to the cost-of-capital price using the expected shortfall risk measure at security level 99%.

(d) Since  $S \sim \text{LN}(\mu, \sigma^2)$  with  $\mu = 20$  and  $\sigma^2 = 0.015$  and  $U$  and  $V$  are assumed to be independent, we have

$$U \sim \mathcal{N}(\mu, \sigma^2), \quad V \sim \mathcal{N}(\mu, \sigma^2) \quad \text{and} \quad U + V \sim \mathcal{N}(2\mu, 2\sigma^2).$$

Let  $X \sim \mathcal{N}(\tilde{\mu}, \tilde{\sigma}^2)$  for some  $\tilde{\mu} \in \mathbb{R}$  and  $\tilde{\sigma}^2 > 0$ . Then,  $\text{VaR}_{1-q}(X)$  can be calculated as

$$\begin{aligned} \mathbb{P}[X \leq \text{VaR}_{1-q}(X)] = 1 - q &\iff \mathbb{P}\left[\frac{X - \tilde{\mu}}{\tilde{\sigma}} \leq \frac{\text{VaR}_{1-q}(X) - \tilde{\mu}}{\tilde{\sigma}}\right] = 1 - q \\ &\iff \Phi\left[\frac{\text{VaR}_{1-q}(X) - \tilde{\mu}}{\tilde{\sigma}}\right] = 1 - q \\ &\iff \text{VaR}_{1-q}(X) = \tilde{\mu} + \tilde{\sigma} \cdot \Phi^{-1}(1 - q). \end{aligned}$$

This implies that

$$\begin{aligned} \text{VaR}_{1-q}(U) + \text{VaR}_{1-q}(V) &= \mu + \sigma \cdot \Phi^{-1}(1 - q) + \mu + \sigma \cdot \Phi^{-1}(1 - q) \\ &= 2\mu + 2\sigma \cdot \Phi^{-1}(1 - q) \end{aligned}$$

and that

$$\text{VaR}_{1-q}(U + V) = 2\mu + \sqrt{2}\sigma \cdot \Phi^{-1}(1 - q).$$

Since

$$\begin{aligned} \text{VaR}_{1-q}(U + V) > \text{VaR}_{1-q}(U) + \text{VaR}_{1-q}(V) &\iff \Phi^{-1}(1 - q) > \sqrt{2}\Phi^{-1}(1 - q) \\ &\iff \Phi^{-1}(1 - q) < 0 \\ &\iff 1 - q < \frac{1}{2}, \end{aligned}$$

one can see that in this example

$$\text{VaR}_{1-q}(U + V) > \text{VaR}_{1-q}(U) + \text{VaR}_{1-q}(V)$$

for all  $1 - q \in (0, \frac{1}{2})$ , and that

$$\text{VaR}_{1-q}(U + V) < \text{VaR}_{1-q}(U) + \text{VaR}_{1-q}(V)$$

for all  $1 - q \in (\frac{1}{2}, 1)$ .

### Solution 9.2 Variance Loading Principle

- (a) Let  $S_1, S_2, S_3$  denote the total claim amounts of the passenger cars, delivery vans and trucks, respectively. Then, according to Proposition 2.11 of the lecture notes (version of December 17, 2020), we have

$$\mathbb{E}[S_i] = \lambda_i v_i \mathbb{E} \left[ Y_1^{(i)} \right],$$

for all  $i \in \{1, 2, 3\}$ . Using the data given in Table 2 on the exercise sheet, we get

$$\begin{aligned} \mathbb{E}[S_1] &= 0.25 \cdot 40 \cdot 2'000 = 20'000, \\ \mathbb{E}[S_2] &= 0.23 \cdot 30 \cdot 1'700 = 11'730 \quad \text{and} \\ \mathbb{E}[S_3] &= 0.19 \cdot 10 \cdot 4'000 = 7'600. \end{aligned}$$

If we write  $S$  for the total claim amount of the car fleet, we can conclude that

$$\mathbb{E}[S] = \mathbb{E}[S_1 + S_2 + S_3] = \mathbb{E}[S_1] + \mathbb{E}[S_2] + \mathbb{E}[S_3] = 39'330.$$

- (b) Again using Proposition 2.11 of the lectures notes (version of December 17, 2020), we get

$$\begin{aligned} \text{Var}[S_i] &= \lambda_i v_i \mathbb{E} \left[ \left( Y_1^{(i)} \right)^2 \right] = \lambda_i v_i \left( \text{Var} \left( Y_1^{(i)} \right) + \mathbb{E} \left[ Y_1^{(i)} \right]^2 \right) \\ &= \lambda_i v_i \mathbb{E} \left[ Y_1^{(i)} \right]^2 \left[ \text{Vco} \left( Y_1^{(i)} \right)^2 + 1 \right], \end{aligned}$$

for all  $i \in \{1, 2, 3\}$ . Using the data given in Table 2 on the exercise sheet, we find

$$\begin{aligned} \text{Var}(S_1) &= 0.25 \cdot 40 \cdot 2'000^2 \cdot (2.5^2 + 1) = 290'000'000, \\ \text{Var}(S_2) &= 0.23 \cdot 30 \cdot 1'700^2 \cdot (2^2 + 1) = 99'705'000 \quad \text{and} \\ \text{Var}(S_3) &= 0.19 \cdot 10 \cdot 4'000^2 \cdot (3^2 + 1) = 304'000'000. \end{aligned}$$

Since  $S_1, S_2$  and  $S_3$  are independent by assumption, the variance of the total claim amount  $S$  of the car fleet is given by

$$\text{Var}(S) = \text{Var}(S_1 + S_2 + S_3) = \text{Var}(S_1) + \text{Var}(S_2) + \text{Var}(S_3) = 693'705'000.$$

Using the variance loading principle with  $\alpha = 3 \cdot 10^{-6}$ , we get for the premium  $\pi$  of the car fleet

$$\pi = \mathbb{E}[S] + \alpha \text{Var}(S) = 39'330 + 3 \cdot 10^{-6} \cdot 693'705'000 \approx 39'330 + 2'081 = 41'411.$$

Note that we have

$$\frac{\pi - \mathbb{E}[S]}{\mathbb{E}[S]} = \frac{\alpha \text{Var}(S)}{\mathbb{E}[S]} \approx \frac{2'081}{39'330} \approx 5.3\%.$$

Thus, the loading  $\pi - \mathbb{E}[S]$  is given by 5.3% of the pure risk premium.

**Solution 9.3 Utility Indifference Price**

- (a) Suppose that there exist two utility indifference prices  $\pi_1 = \pi_1(u, S, c_0)$  and  $\pi_2 = \pi_2(u, S, c_0)$  with  $\pi_1 \neq \pi_2$ . By definition of a utility indifference price, we have

$$\mathbb{E}[u(c_0 + \pi_1 - S)] = u(c_0) = \mathbb{E}[u(c_0 + \pi_2 - S)]. \quad (1)$$

Without loss of generality, we assume that  $\pi_1 < \pi_2$ . Then, we have

$$c_0 + \pi_1 - S < c_0 + \pi_2 - S \quad \text{a.s.},$$

which implies

$$u(c_0 + \pi_1 - S) < u(c_0 + \pi_2 - S) \quad \text{a.s.},$$

since  $u$  is a utility function and, thus, strictly increasing by definition. Finally, by taking the expectation, we get

$$\mathbb{E}[u(c_0 + \pi_1 - S)] < \mathbb{E}[u(c_0 + \pi_2 - S)],$$

which is a contradiction to (1). We conclude that if the utility indifference price  $\pi$  exists, then it is unique. Moreover, being a risk-averse utility function,  $u$  is strictly concave by definition. Hence, we can apply Jensen's inequality to get

$$u(c_0) = \mathbb{E}[u(c_0 + \pi - S)] < u(\mathbb{E}[c_0 + \pi - S]) = u(c_0 + \pi - \mathbb{E}[S]).$$

Note that we used that  $S$  is non-deterministic and, thus, Jensen's inequality is strict. Since  $u$  is strictly increasing, this implies  $\pi - \mathbb{E}[S] > 0$ , i.e.

$$\pi > \mathbb{E}[S].$$

- (b) Note that

$$\mathbb{E}[Y_1^{(1)}] = \frac{\gamma}{c} = \frac{20}{0.01} = 2'000$$

and that

$$\mathbb{E}[Y_1^{(2)}] = \frac{1}{\kappa} = \frac{1}{0.005} = 200.$$

Since  $S_1$  and  $S_2$  both have a compound Poisson distribution, Proposition 2.11 of the lecture notes (version of December 17, 2020) gives

$$\mathbb{E}[S_1] = \lambda_1 v_1 \mathbb{E}[Y_1^{(1)}] = \frac{1}{2} \cdot 2'000 \cdot 2'000 = 2'000'000$$

and

$$\mathbb{E}[S_2] = \lambda_2 v_2 \mathbb{E}[Y_1^{(2)}] = \frac{1}{10} \cdot 10'000 \cdot 200 = 200'000.$$

We conclude that

$$\mathbb{E}[S] = \mathbb{E}[S_1 + S_2] = \mathbb{E}[S_1] + \mathbb{E}[S_2] = 2'200'000.$$

- (c) The utility indifference price  $\pi = \pi(u, S, c_0)$  is defined through the equation

$$u(c_0) = \mathbb{E}[u(c_0 + \pi - S)].$$

In this exercise we use the exponential utility function  $u$  given by

$$u(x) = 1 - \frac{1}{\alpha} \exp\{-\alpha x\},$$

for all  $x \in \mathbb{R}$ , with  $\alpha = 1.5 \cdot 10^{-6}$ . Thus, we get

$$\begin{aligned} u(c_0) = \mathbb{E}[u(c_0 + \pi - S)] &\iff 1 - \frac{1}{\alpha} \exp\{-\alpha c_0\} = \mathbb{E}\left[1 - \frac{1}{\alpha} \exp\{-\alpha(c_0 + \pi - S)\}\right] \\ &\iff \exp\{-\alpha c_0\} = \mathbb{E}[\exp\{-\alpha(c_0 + \pi - S)\}] \\ &\iff \exp\{\alpha\pi\} = \mathbb{E}[\exp\{\alpha S\}] \\ &\iff \pi = \frac{1}{\alpha} \log \mathbb{E}[\exp\{\alpha S\}]. \end{aligned}$$

Note that we can write  $S = S_1 + S_2$  and use the independence of  $S_1$  and  $S_2$  to get

$$\begin{aligned} \pi &= \frac{1}{\alpha} \log \mathbb{E}[\exp\{\alpha(S_1 + S_2)\}] = \frac{1}{\alpha} \log (\mathbb{E}[\exp\{\alpha S_1\}] \mathbb{E}[\exp\{\alpha S_2\}]) \\ &= \frac{1}{\alpha} (\log \mathbb{E}[\exp\{\alpha S_1\}] + \log \mathbb{E}[\exp\{\alpha S_2\}]) = \frac{1}{\alpha} [\log M_{S_1}(\alpha) + \log M_{S_2}(\alpha)], \end{aligned}$$

where  $M_{S_1}$  and  $M_{S_2}$  denote the moment generating functions of  $S_1$  and  $S_2$ , respectively. Moreover, since  $S_1$  and  $S_2$  both have a compound Poisson distribution, Proposition 2.11 of the lecture notes (version of December 17, 2020) gives

$$\pi = \frac{1}{\alpha} \left( \lambda_1 v_1 [M_{Y_1^{(1)}}(\alpha) - 1] + \lambda_2 v_2 [M_{Y_1^{(2)}}(\alpha) - 1] \right),$$

where  $M_{Y_1^{(1)}}$  and  $M_{Y_1^{(2)}}$  denote the moment generating functions of  $Y_1^{(1)}$  and  $Y_1^{(2)}$ , respectively, and are given by

$$M_{Y_1^{(1)}}(\alpha) = \left( \frac{c}{c - \alpha} \right)^\gamma = \left( \frac{0.01}{0.01 - 1.5 \cdot 10^{-6}} \right)^{20}$$

and

$$M_{Y_1^{(2)}}(\alpha) = \frac{\kappa}{\kappa - \alpha} = \frac{0.005}{0.005 - 1.5 \cdot 10^{-6}}.$$

In particular, since  $\alpha < c$  and  $\alpha < \kappa$ , both  $M_{Y_1^{(1)}}(\alpha)$  and  $M_{Y_1^{(2)}}(\alpha)$  and, thus, also  $M_{S_1}(\alpha)$  and  $M_{S_2}(\alpha)$  exist. Inserting all the numerical values, we find the utility indifference price

$$\begin{aligned} \pi &= \frac{2}{3} \cdot 10^6 \left( \frac{1}{2} \cdot 2'000 \left[ \left( \frac{0.01}{0.01 - 1.5 \cdot 10^{-6}} \right)^{20} - 1 \right] + \frac{1}{10} \cdot 10'000 \left[ \frac{0.005}{0.005 - 1.5 \cdot 10^{-6}} - 1 \right] \right) \\ &= 2'203'213. \end{aligned}$$

Note that we have

$$\frac{\pi - \mathbb{E}[S]}{\mathbb{E}[S]} = \frac{2'203'213 - 2'200'000}{2'200'000} = \frac{3'213}{2'200'000} \approx 0.146\%.$$

Thus, the loading  $\pi - \mathbb{E}[S]$  is given by approximately 0.146% of the pure risk premium.

(d) The moment generating function  $M_X$  of  $X \sim \mathcal{N}(\mu, \sigma^2)$  with  $\mu \in \mathbb{R}$  and  $\sigma^2 > 0$  is given by

$$M_X(r) = \exp \left\{ r\mu + \frac{r^2 \sigma^2}{2} \right\},$$

for all  $r \in \mathbb{R}$ , see Exercise 1.3. Thus, if we assume Gaussian distributions for  $S_1$  and  $S_2$ , and according to the calculations in part (c), we get

$$\begin{aligned} \pi &= \frac{1}{\alpha} [\log M_{S_1}(\alpha) + \log M_{S_2}(\alpha)] = \frac{1}{\alpha} \left( \alpha \mathbb{E}[S_1] + \frac{\alpha^2}{2} \text{Var}(S_1) + \alpha \mathbb{E}[S_2] + \frac{\alpha^2}{2} \text{Var}(S_2) \right) \\ &= \mathbb{E}[S_1] + \mathbb{E}[S_2] + \frac{\alpha}{2} [\text{Var}(S_1) + \text{Var}(S_2)] = \mathbb{E}[S] + \frac{\alpha}{2} \text{Var}(S), \end{aligned}$$

where in the last equation we used that  $S_1$  and  $S_2$  are independent. We see that in this case the utility indifference price is given according to a variance loading principle. Since here we assume Gaussian distributions for  $S_1$  and  $S_2$  with the same corresponding first two moments as in the compound Poisson case in part (c), in order to calculate  $\text{Var}(S_1)$  and  $\text{Var}(S_2)$ , we again assume that  $S_1$  and  $S_2$  have compound Poisson distributions. Note that

$$\mathbb{E} \left[ \left( Y_1^{(1)} \right)^2 \right] = \frac{\gamma(\gamma + 1)}{c^2} = \frac{20 \cdot 21}{0.01^2} = 4'200'000,$$

and that

$$\mathbb{E} \left[ \left( Y_1^{(2)} \right)^2 \right] = \frac{2}{\kappa^2} = \frac{2}{0.005^2} = 80'000.$$

Then, Proposition 2.11 of the lecture notes (version of December 17, 2020) gives

$$\text{Var}(S_1) = \lambda_1 v_1 \mathbb{E} \left[ \left( Y_1^{(1)} \right)^2 \right] = \frac{1}{2} \cdot 2'000 \cdot 4'200'000 = 4'200'000'000$$

and

$$\text{Var}(S_2) = \lambda_2 v_2 \mathbb{E} \left[ \left( Y_1^{(2)} \right)^2 \right] = \frac{1}{10} \cdot 10'000 \cdot 80'000 = 80'000'000,$$

which leads to

$$\text{Var}(S) = \text{Var}(S_1 + S_2) = \text{Var}(S_1) + \text{Var}(S_2) = 4'280'000'000.$$

We conclude that the utility indifference price is given by

$$\pi = \mathbb{E}[S] + \frac{\alpha}{2} \text{Var}(S) = 2'200'000 + \frac{1.5 \cdot 10^{-6}}{2} \cdot 4'280'000'000 = 2'203'210.$$

Note that we have

$$\frac{\pi - \mathbb{E}[S]}{\mathbb{E}[S]} = \frac{2'203'210 - 2'200'000}{2'200'000} = \frac{3'210}{2'200'000} \approx 0.146\%.$$

Thus, as in part (c), the loading  $\pi - \mathbb{E}[S]$  is given by approximately 0.146% of the pure risk premium. The reason why we get the same results in (c) and in (d) is the Central Limit Theorem. In particular, neither the gamma distribution nor the exponential distribution are heavy-tailed distributions. Moreover, the skewness  $\varsigma_{S_1}$  of  $S_1$  and also the skewness  $\varsigma_{S_2}$  of  $S_2$  are rather small ( $\varsigma_{S_1} \approx 0.034$  and  $\varsigma_{S_2} \approx 0.067$ ). Thus, the expected numbers of claims  $\lambda_1 v_1 = \lambda_2 v_2 = 1'000$  are large enough for the normal approximations to be valid approximations for the compound Poisson distributions.

- (e) On the one hand, in part (c) we have shown that the utility indifference price  $\pi = \pi(u, S, c_0)$  is given by

$$\pi = \frac{1}{\alpha} \lambda v [M_{Y_1}(\alpha) - 1].$$

On the other hand, according to the calculations in part (c), we also have

$$\tilde{\pi} = \tilde{\pi}(u, \tilde{S}, c_0) = \frac{1}{\alpha} \log \mathbb{E} \left[ \exp \left\{ \alpha \tilde{S} \right\} \right].$$

From this we can calculate

$$\tilde{\pi} = \frac{1}{\alpha} \log \mathbb{E} \left[ \exp \left\{ \alpha \sum_{i=1}^{\lambda v} Y_i \right\} \right] = \frac{1}{\alpha} \sum_{i=1}^{\lambda v} \log \mathbb{E} [\exp \{ \alpha Y_i \}] = \frac{1}{\alpha} \lambda v \log M_{Y_1}(\alpha).$$

We then have

$$\pi > \tilde{\pi} \iff M_{Y_1}(\alpha) - 1 > \log M_{Y_1}(\alpha).$$

We define

$$g(x) = x - 1 \quad \text{and} \quad h(x) = \log x.$$

For  $x = 1$  we have  $g(1) = 0 = h(1)$ . Since  $g$  is linear and  $h$  is strictly concave, we get

$$g(x) > h(x)$$

for all  $x \neq 1$  in the domain of  $g$  and  $h$ . Since for the claim sizes we assume  $Y_1 > 0$ ,  $\mathbb{P}$ -a.s., and since  $\alpha > 0$ , we have  $M_{Y_1}(\alpha) > 1$ . It follows that

$$M_{Y_1}(\alpha) - 1 > \log M_{Y_1}(\alpha)$$

and, thus,  $\pi > \tilde{\pi}$ . This does not come as a surprise: in the compound Poisson model we have randomness in the number of claims and under risk aversion we do not like this uncertainty. This leads to a higher price in the compound Poisson model and explains why  $\pi > \tilde{\pi}$ .

#### Solution 9.4 Esscher Premium

- (a) Let  $\alpha \in (0, r_0)$  and  $M'_S$  and  $M''_S$  denote the first and second derivative of  $M_S$ , respectively. According to the proof of Corollary 6.16 of the lecture notes (version of December 17, 2020), the Esscher premium  $\pi_\alpha$  can be written as

$$\pi_\alpha = \frac{M'_S(\alpha)}{M_S(\alpha)}.$$

Hence, the derivative of  $\pi_\alpha$  can be calculated as

$$\begin{aligned} \frac{d}{d\alpha} \pi_\alpha &= \frac{d}{d\alpha} \frac{M'_S(\alpha)}{M_S(\alpha)} = \frac{M''_S(\alpha)}{M_S(\alpha)} - \left( \frac{M'_S(\alpha)}{M_S(\alpha)} \right)^2 = \frac{\mathbb{E}[S^2 \exp\{\alpha S\}]}{M_S(\alpha)} - \left( \frac{\mathbb{E}[S \exp\{\alpha S\}]}{M_S(\alpha)} \right)^2 \\ &= \frac{1}{M_S(\alpha)} \int_{-\infty}^{\infty} x^2 \exp\{\alpha x\} dF(x) - \left[ \frac{1}{M_S(\alpha)} \int_{-\infty}^{\infty} x \exp\{\alpha x\} dF(x) \right]^2 \\ &= \int_{-\infty}^{\infty} x^2 dF_\alpha(x) - \left[ \int_{-\infty}^{\infty} x dF_\alpha(x) \right]^2, \end{aligned}$$

where we define the distribution function  $F_\alpha$  by

$$F_\alpha(s) = \frac{1}{M_S(\alpha)} \int_{-\infty}^s \exp\{\alpha x\} dF(x),$$

for all  $s \in \mathbb{R}$ . Let  $X$  be a random variable with distribution function  $F_\alpha$ . Then, we get

$$\frac{d}{d\alpha} \pi_\alpha = \int_{-\infty}^{\infty} x^2 dF_\alpha(x) - \left[ \int_{-\infty}^{\infty} x dF_\alpha(x) \right]^2 = \mathbb{E}[X^2] - \mathbb{E}[X]^2 = \text{Var}(X) \geq 0.$$

Hence, the Esscher premium  $\pi_\alpha$  is always non-decreasing in  $\alpha$ . Moreover, if  $S$  is non-deterministic, then also  $X$  is non-deterministic. Thus, in this case we get

$$\frac{d}{d\alpha} \pi_\alpha = \text{Var}(X) > 0.$$

In particular, if  $S$  is non-deterministic, then the Esscher premium  $\pi_\alpha$  is strictly increasing in  $\alpha$ .



- (b) Let  $\alpha \in (0, r_0)$ . According to Corollary 6.16 of the lecture notes (version of December 17, 2020), the Esscher premium  $\pi_\alpha$  is given by

$$\pi_\alpha = \left. \frac{d}{dr} \log M_S(r) \right|_{r=\alpha}.$$

For small values of  $\alpha$ , we can use a first-order Taylor approximation around 0 to get

$$\begin{aligned} \pi_\alpha &\approx \left. \frac{d}{dr} \log M_S(r) \right|_{r=0} + \alpha \cdot \left. \frac{d^2}{dr^2} \log M_S(r) \right|_{r=0} = \frac{M'_S(0)}{M_S(0)} + \alpha \left( \frac{M''_S(0)}{M_S(0)} - \left[ \frac{M'_S(0)}{M_S(0)} \right]^2 \right) \\ &= \mathbb{E}[S] + \alpha (\mathbb{E}[S^2] - \mathbb{E}[S]^2) = \mathbb{E}[S] + \alpha \text{Var}(S). \end{aligned}$$

We conclude that for small values of  $\alpha$ , the Esscher premium  $\pi_\alpha$  of  $S$  is approximately equal to a premium resulting from a variance loading principle.

- (c) Since  $S \sim \text{CompPoi}(\lambda v, G)$ , we can use Proposition 2.11 of the lecture notes (version of December 17, 2020) to get

$$\log M_S(r) = \lambda v [M_G(r) - 1],$$

where  $M_G$  denotes the moment generating function of a random variable with distribution function  $G$ . Since  $G$  is the distribution function of a gamma distribution with shape parameter  $\gamma > 0$  and scale parameter  $c > 0$ , we have

$$M_G(r) = \left( \frac{c}{c-r} \right)^\gamma,$$

for all  $r < c$ . In particular, also  $M_S(r)$  is defined for all  $r < c$ , which implies that the Esscher premium  $\pi_\alpha$  exists for all  $\alpha \in (0, c)$ .

Now let  $\alpha \in (0, c)$ . Then, the Esscher premium  $\pi_\alpha$  can be calculated as

$$\begin{aligned} \pi_\alpha &= \left. \frac{d}{dr} \log M_S(r) \right|_{r=\alpha} = \left. \frac{d}{dr} \lambda v \left[ \left( \frac{c}{c-r} \right)^\gamma - 1 \right] \right|_{r=\alpha} = \left. \frac{d}{dr} \lambda v \left[ \left( 1 - \frac{r}{c} \right)^{-\gamma} - 1 \right] \right|_{r=\alpha} \\ &= \lambda v \frac{\gamma}{c} \left( 1 - \frac{r}{c} \right)^{-\gamma-1} \Big|_{r=\alpha} = \lambda v \frac{\gamma}{c} \left( \frac{c}{c-\alpha} \right)^{\gamma+1}. \end{aligned}$$

Note that since  $c > c - \alpha$  and  $\gamma + 1 > 1$ , we have

$$\left( \frac{c}{c-\alpha} \right)^{\gamma+1} > 1,$$

and, thus,

$$\pi_\alpha = \lambda v \frac{\gamma}{c} \left( \frac{c}{c-\alpha} \right)^{\gamma+1} > \lambda v \frac{\gamma}{c} = \mathbb{E}[S].$$